

Hosted Exchange

Benefits

- Instant deployment
- No capital investment
- Low TCO (Total Cost of Ownership)
- Enhanced security
- 99.9% network availability and performance
- Professional operations and support personnel
- Secure accessibility over the public Internet
- Hassle-free operations; no systems maintenance or upgrades to install
- Optional Blackberry Enterprise Service without the need for a separate server

Hosted Exchange VS In-House

No. of Mailboxes	5	15	25
ONSITE EXCHANGE			
Server Hardware	£3,000	£3,000	£3,000
Tape Backup	£1,000	£1,000	£1,000
Windows 2008 Server	£450	£800	£1,100
Exchange 2007	£950	£1,700	£2,450
Additional CAL Licenses	£250	£250	£750
Anti-virus, Gateways & Email	£500	£500	£1,000
Backup software	£500	£500	£500
Hardware Maintenance (3 years)	£300	£300	£600
Virus update subscription	£200	£200	£500
Tapes	£150	£150	£150
Total cost (3 years)	£7,300	£8,400	£11,050
Cost per year	£2,433	£2,800	£3,683
HOSTED EXCHANGE			
Hosted Exchange Cost Per Year	£479	£1,348	£2,097
Customer savings (£'s)	£1,954	£1,452	£1,586
Customer savings (%)	80%	52%	43%

Hosted Exchange & BES vs. In-House Solutions

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IN-HOUSE BES			
BES server software	£600	£600	£600
BES Server Hardware		£3,000	£3,000
BES Server Windows 2008		£450	£450
CAL's (Client licenses)		£500	£1,000
Installation	£750	£750	£750
Total BES Server Costs (3 years)	£1,350	£5,300	£5,800
BES Server Cost per year	£450	£1,767	£1,933
BES Mobile Line Rental per year	£2,160	£6,480	£10,800
In House BES Total Cost per year	£5,043	£11,047	£16,417
HOSTED EXCHANGE AND BES			
Hosted Exchange Cost per year	£479	£1,348	£2,097
Hosted BES Cost per year	£420	£1,260	£2,100
BES Mobile Line Rental per year	£2,160	£6,480	£10,800
Total cost per year	£3,059	£9,088	£14,997
Customer savings (£'s)	£1,984	£1,958	£1,420
Customer savings (%)	39%	18%	9%

Hosted Exchange 2007 – Core (includes the following):

- 1 x Hosted Exchange 2007 Mailbox
- Unlimited email storage
- Outlook Web Access
- Outlook Anywhere Secure Access
- Standard Anti-Virus / Anti-Spam

Hosted Exchange Mailbox Pricing:

Number of Users	Price Per Mailbox Per Month
1 – 9	£ 7.99
10 – 24	£ 7.49
25 +	£ 6.99

Hosted Exchange and BES Mailbox Pricing:

Number of Users	Price Per Mailbox Per Month
1 – 9	£ 15.00
10 – 24	£ 14.49
25 +	£ 13.99

Hosted Exchange 2007 – Bolt On's	Sell Price £ per month
Advanced Anti-Virus / Anti-Spam (per user)	£ 3.99
Windows Mobile Access (per user)	£ 2.69
Microsoft Outlook 2007 Software (per user)	£ 2.69
MailSafe Compliance (Includes 1 GB MailSafe Storage*) (per user)	£ 5.99
Additional 10GB MailSafe Storage (per organization)	£ 49.00
Additional 50GB MailSafe Storage (per organization)	£ 199.00

Hosted SharePoint 2007 (includes the following): £ 39.99 per month

- Hosted SharePoint 2007 Site with 2GB Storage
- 25 x SharePoint Users
- Outlook Anywhere Access
- SharePoint Anti-Virus
- Windows Mobile Access
- 40 x SharePoint Templates
- SharePoint Designer Software

Hosted SharePoint – Bolt On's	Sell Price £ per month
SharePoint Encryption (SSL Certificate) (per organization)	£ 15.99
Additional 1GB SharePoint Storage (per organization)	£ 13.49
Additional 5GB SharePoint Storage (per organization)	£ 69.00
Additional 10GB SharePoint Storage (per organization)	£ 125.00

Hosted Dynamics CRM 4.0 (includes the following): £ 37.99 per month

- 1 x Hosted Dynamics 4.0 User
- 500MB CRM Storage
- CRM Encryption
- Outlook Access
- Web Browser Access

Hosted Dynamics CRM 4.0 – Bolt On's	Sell Price £ per month
Additional 10GB CRM Storage (per organization)	£ 125.00

Domain Name Hosting (includes the following): £ 2.99 per month per domain

- Domain Name Registration
- All changes and configuration

Standard Windows Web Hosting (includes the following): £ 4.99 per month

- Unlimited bandwidth usage
- 200MB web storage
- ASP Scripting

Advanced Windows Web Hosting (includes the following): £ 6.99 per month

- Unlimited bandwidth usage
- 500MB web storage
- .Net v2 with AJAX Scripting